

Hürriyet Review of 3Q06 Results

4 December 2006

Notice

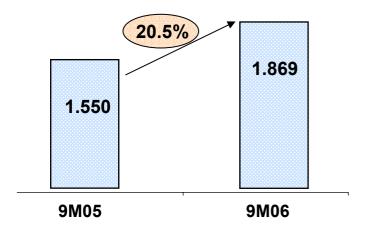


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- Ad market figures are estimates of DYH; based on currently available data.
- Ad market statistics may show inconsistency with IFRS figures.

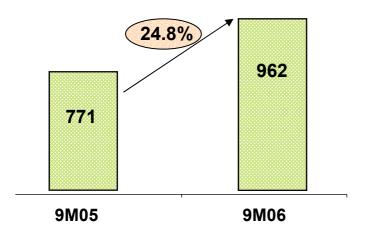
Ad Growth



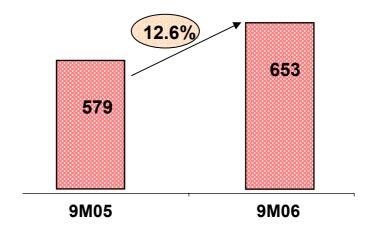
Total Ad Growth Turkey (YTLmn)



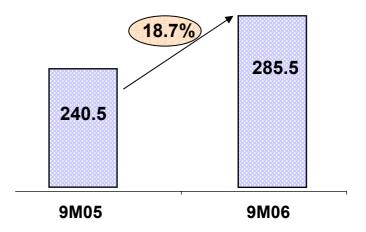
TV Ad Growth Turkey (YTLmn)



Newspaper Ad Growth Turkey (YTLmn)



Hürriyet Ad Growth (YTLmn)**

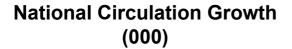


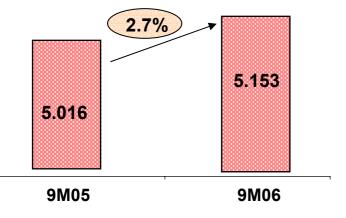
^{*} Ad market figures are based on management reports for market comparisons.

^{**} Hürriyet ad revenue figures include other print titles and internet ad revenues.

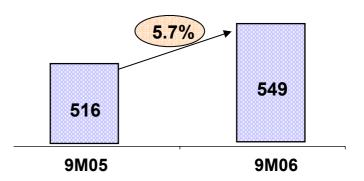
Circulation







Hürriyet Circulation Growth (000)



- ✓ Sales campaigns slowed down in 3Q
- \checkmark We adjusted cover prices on weekend editions in certain regions on October.

(40 Ykr on Saturdays, 50 Ykr on Sundays)

^{*} Circulation figures are daily averages for related period. Total circulation figures are Yaysat estimates.

Strong position in Internet



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- ✓ 182% yoy revenue growth in 9M06
- ✓ One of the leading online recruitment web sites



- ✓ Achieved number 1 position in six months of operation
- ✓ Over 100.000 displays, 1.500 corporate clients



- √ 4th most visited web site in Turkey
- ✓ Monetization is expected in 2007

hurriyet@To.com

✓ A new classified car portal recently launched



- √ Recent acquisition
- ✓ Leading community portal for mothers and baby care

Other initiatives in 3Q06





- ✓ Restructured under new managment team
- ✓ Expected to increase circulation by improving distribution and content



- ✓ Strong ad growth.
- ✓ Circulation is increasing on subscription basis

Subsidiary Transactions

✓ Minority shareholding in Doğan Kitap sold on November 2006

9M06 Results









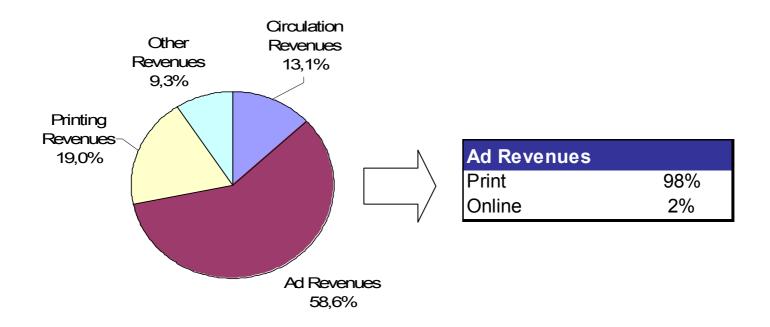


(TRYmn)	1Q06	2Q06	3Q06	3Q05	%Ch	9M06	9M05	%Ch
Total Revenues	142	182	151	144	5%	474	417	14%
Cost of Sales	94	110	105	90	17%	309	270	15%
Operating Expense	31	35	25	27	-8%	92	74	23%
Operating Profit	16	36	21	27	-22%	72	73	-1%
Depreciation	12	12	12	12	1%	36	35	3%
Amortised cost valuation	2	2	4	3	21%	8	8	3%
Adj.EBITDA	31	50	36	42	-12%	117	116	1%
Net Profit	17	48	25	24	2%	90	67	35%
EBITDA Margin	21,7%	27,6%	24,2%	29,0%		24,7%	27,8%	
Net Profit Margin	12,1%	26,6%	16,4%	16,8%		19,0%	16,0%	

Revenues



Revenue Breakdown-9M06



- IFRS figures reclass a portion of ad revenues as financial income which is shown as "amortised cost valuation income".
- Doğan Daily News is purchased as of May 2006, included in ad and circulation revenues.
- Hurriyet Pazarlama/Orta Anadolu Oto figures are only for January-June 2006; due to disposal of the asset on June 2006

Costs



(000 TRY)	9M05	9M06	%Ch.
Cost of Sales	269.788	309.473	15%
Hürriyet Group	173.293	206.351	19%
RawMaterial Costs	75.448	96.934	28%
Depreciation	20.690	22.245	8%
OPEX of Production	77.155	87.172	13%
Subsidiaries	96.496	103.121	7%
Gross Profit	147.294	164.550	12%
Operating Expenses	74.365	91.529	23%
EBIT	72.930	73.022	0%

Hürriyet*	FY05	9M05	9M06	Incr.
Average Number of Pages	80,1	78,0	83,7	5,7
Main Paper	40,0	39,8	40,2	0,5
Supplements	39,5	38,2	43,5	5,3

^{*} Stand alone figures, based on managament reports

Profitability



(000 TRY)	9M05	9M06	% Ch.
O.Operating Income/(Expense) -Net*	25.273	35.515	41%
Gain on Disposals (Hürriyet Pazarlama)	-	7.092	
Amortised Cost Valuation Income (IFRS 39)	7.687	7.947	
Interest Income	12.610	16.417	
FX Gain/(Loss) -Net	3.374	5.519	
Other Operating Income/(Expense) -Net	1.601	-1.459	
Financial Expense	-4.626	-14.207	207%
Minority Interests	999	1.257	26%
Profit Before Tax	94.576	95.587	1%
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Tax	-27.705		-81%
Corporate Tax*	-27.084	-18.871	
Deferred Tax*	-621	13.503	
Net Profit	66.871	90.219	35%

^{*} The decrease in corporate tax rate from 30% to 20% had its effects both on current and deferred tax.

Investments and Financing



(000 TRY)	2005	9M05	9M06	% Ch.
Cash and Equivalents	170.287	151.085	146.193	-3%
S.T Bank Borrowings	46.889	54.148	13.929	-74%
L.T Bank Borrowings	26.579	24.436	33.989	39%
Net Cash	96.819	72.501	98.275	36%
Investments	59.764	44.806	61.807	38%

^{✓ 41.7} mn YTL dividend was distributed on May 26, 2006

Outlook



- ✓ Ad growth is expected to be 15% in FY06.
- ✓ Newsprint prices keep its upward trend.
- ✓ Extensive sales campaigns in 1H slowed down in 3Q.
- ✓ Further control on OPEX and CGS expected in 4Q.
- ✓ Localization of content strategy is working well with increasing share of regional/city editions.
- ✓ Further cover price adjustments can be expected as no circulation lost after the recent increase in weekend cover prices.
- ✓ Investments on insert and colour printing will capitalize in 2007.