

Hürriyet Review of 1H05 Results August 2005





• Conversion of figures from Turkish Liras to US dollars has been made on year end basis for balance sheet items. For income statement items, year-end rate is used for 2004, whereas average USD rate is used for the current period, as inflation accounting (IAS 29) is not applied in 2005 financials, on the back of CMB's requirements.

• This presentation does not constitute an offer or invitation to purchase or subscription for any securities and no part of it shall form the basis of or be relied upon in connection with any contract or commitment whatsoever.

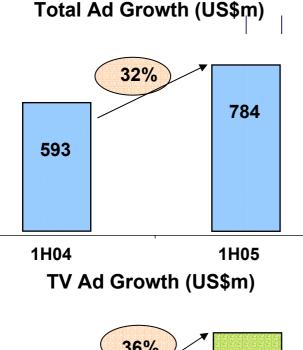
• The information contained in this document has not been independently verified. No representation or warranty express or implied is made as to and no reliance should be placed on, the accuracy, completeness, correctness or fairness of the information or opinions contained herein. Neither the company nor any of its affiliates, advisors or representatives shall have any liability whatsoever (for negligence or otherwise) with respect to any loss howsoever arising from any use by third parties of this presentation or its contents or otherwise arising in connection with it.



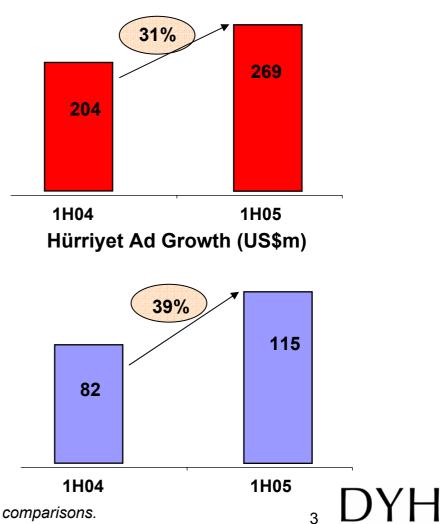


DOĞAN YAYIN HOLDİNG

Hürriyet's ad growth is more than the market and any other medium.



Newspaper Ad Growth (US\$m)



 36%
 421

 309
 421

 1H04
 1H05

* Market statistics are based on Management reports for market comparisons.

* Hürriyet ad revenue figures are solo.



Capturing market share thanks to successful launches of new supplements and price increase.

		J			
	2004	1H04	1Q05	1H05	% Ch.
Hürriyet Newspaper Ad Market Share	40,4%	40,0%	41,7%	42,7%	
Hürriyet Total Ad Market Share	14,4%	13,9%	14,8%	14,8%	
Circulation Share	10,9%	11,2%	10,2%	10,2%	
Hürriyet Average Circulation (000)*	495	481	516	509	6%
Total Average Circulation (000)*	4.541	4.285	5.037	5.001	17%

* Circulation figures are yearly averages. Total circulation figures are Yaysat estimates.





Key Figures-conse	olidated				
(US\$ 000)	2004	1H04	1Q05	1H05	% Ch.
Revenues	352.842	138.350	91.938	203.992	47%
Gross Profit	123.964	51.139	27.154	69.757	36%
EBIT	54.322	23.200	10.678	34.481	49%
EBITDA	97.872	41.090	21.526	55.391	35%
Profit Bofore Tax	48.914	21.425	12.654	42.695	99%
Net Profit	20.267	8.572	10.016	31.857	272%
US\$ Rate Applied	1.34 Y.E.	1.49 Y.E.	1.32 AVR.	1.34 AVR.	10%





		Į		Ţ		
(US\$ '000)	2004	1H04	1Q05	1H05	% Shr.	% Ch.
Revenues	352.842	138.350	91.939	203.992	100%	47%
Ad Revenues**	197.681	75.798	47.564	113.314	56%	49%
Column-Cm (000)*	10.869	5.011	2.507	5.774		15%
Average price* (1)	16,81	16,34	19,11	19,74		21%
Circulation Revenues**	54.314	22.692	13.411	26.200	13%	15%
Daily average circulation (000)*	495	481	516	509		6%
Average cover price*	0,23	0,24	0,24	0,24		-1%
Printing Revenues	76.383	30.770	19.667	39.716	19%	29%
Other Revenues	24.464	9.090	11.297	24.763	12%	172%
			Printing R	Rev. (mn. US\$)	1H04	1H05
			Hürriyet		8,9	11,0
			Germany I	Branch	7,2	8,8
			D.Ofset		14,7	19,9

* Hürriyet only.

** Hürriyet, Gözcü, Referans; IFRS based.

(1) Average price is based on management figures. IFRS figures reclass a portion of ad revenues as financial income which is shown on page 33 as "amortised cost valuation income".





Supplements' Ad Revenues grew above average with successful strategy

- Weekly real estate supplement started in April 05.
- Kelebek launched in March 04.
- Frequency of regional supplements increased.
- Hürriyet Bursa launched in 2004.
- HR supplement distributed nationwide instead of Istanbul only.
- Bi-weekly fashion and retail.

(US\$ mn)	2004	1H04	1Q05	1H05	%Ch.
Main Title (incl. inserts and classifieds)	142,1	63,4	34,8	81,5	29%
Supplements	40,5	18,5	13,1	32,5	76%
Total	182,7	81,9	47,9	114,0	39%
Share of suppl. in ad revenues	22%	23%	27%	28%	

Management report totals are not equal to IFRS figures because:

- 1) Average USD rate is used for all periods in management reports.
- 2) IFRS 39, reclasses a portion of ad revenues as financial income namely "amortised cost valuation" income





				Ţ	
(US\$ '000)	2004	1H04	1Q05	1H05	%Ch.
COST OF SALES	228.878	87.211	64.784	134.236	54%
Hürriyet Group	159.302	60.311	41.674	85.334	41%
Raw Material Costs	64.181	29.317	17.588	43.905	50%
Average Number of Pages*	72	68	72	77	13%
Main Paper*	40	39	37	39	1%
Supplements*	33	30	35	38	29%
Paper Consumption (000 Tons)*	81.689	36.957	20.610	44.271	20%
Cost Per Ton (US\$)*	563	544	678	677	24%
Depreciation	20.824	8.024	5.265	10.295	28%
OPEX of Production	74.297	22.970	18.821	31.134	36%
Subsidiaries	69.576	26.900	23.111	48.901	82%
			D.Ofset	▲ US\$16.	3m
- - · ·			Orta Ana	dolu 🔺 US\$12.	6 <i>m</i>

Key Developments

- The inrease in average pages was due to expansion in the range and size of supplements which was the main part of advertisement strategy.
- Newsprint costs and consumption were up 24% and 20% respectively.



* Hürriyet only.



Expectedly, QoQ Cost increases slowed down, margins expanded in 2Q05

				Ţ	
(US\$ '000)	2004	1H04	1Q05	1H05	% Ch.
Gross Profit	123.964	51.139	27.154	69.757	36%
Gross Margin	35%	37%	30%	34%	
Operating Expenses	69.643	27.940	16.477	35.275	26%
EBIT	54.322	23.200	10.678	34.481	49%
EBIT Margin	15%	17%	12%	17%	
EBITDA	97.872	41.090	21.526	55.391	35%
EBITDA Margin	28%	30%	23%	27%	
Total Depreciation	33.386	14.256	8.880	17.378	22%

Margin pressure compared to 2004 due to:

- 20% increase in newsprint consumption; 24% increase in newsprint prices.
- No cover price increase in real terms. Hürriyet is still the most expensive newspaper in its category.





		Ţ		Ţ	
(US\$ '000)	2004	1H04	1Q05	1H05	% Ch.
O.Operating Income / Expense (Net)	6.853	-102	-2.947	-2.078	1944%
Financial Income / Expense (Net)	14.685	4.299	5.022	10.390	142%
Amortised Cost Valuation Income (IFRS 39)	9.984	3.712	1.968	3.532	
Interest Income	16.819	6.499	3.778	6.462	
Interest Expense	-7.433	-4.908	-1.920	-2.257	
FX Gain/ (Loss) - Net	-2.632	-395	819	1.945	
Other Financial Income / (Expense) - Net	-2.052	-610	377	708	
Minority	716	536	-97	-103	-119%
Monetary Gain / Loss	-13.337	-6.531	-	-	-
Profit Before Tax	48.914	21.425	12.654	42.695	99%
Тах	-28.647	-12.853	-2.640	-10.838	-16%
Net Profit	20.267	8.572	10.016	31.857	272%

Key Developments:

- There is no monetary loss in 2005 as IFRS 29 (inflation accounting) is not applied in first half of 2005.
- Additional provisions for tax(YTL2.385m) and commercial cases(YTL3,134m) reached YTL5.6million (US\$4.2m in 1H05). Commerial case risks and tax risks are provisioned in the first quarter.
- Tax rate declines due to deferred tax income in 1H05, also driven by investment incentives.





		Į		Į	
(US\$ '000)	2004	1H04	1Q05	1H05	% Ch.
Cash and Equivalents	79.097	79.354	83.633	75.679	-5%
S.T Bank Borrowings	-15.747	-27.949	-15.223	-36.366	30%
L.T Bank Borrowings	-45.547	-41.077	-49.159	-23.925	-42%
Net Cash	17.804	10.329	19.251	15.388	49%
Investments	33.281	7.376	12.699	22.838	210%
Dividends	19.024	16.754	-	9.321	
Net Working Capital	61.743	77.105	63.999	110.185	43%

_

* Majority of investments in 1H05 come from machinery investments of Hürriyet (US\$11m) and Hürriyet Germany's machinery and land investments (US\$7m) due to increasing third party orders.





 \checkmark Growth in ad revenues continues at a stronger pace.

 \checkmark Ad strategy works; growth in supplements (volume) and strong rates.

 \checkmark Material costs are likely to be stabilised at first quarter levels. No further increases expected.

 \checkmark Operating expenses under control.

 \checkmark Hürriyet proved to be resistent to cover price cuts in the market.

